

FOR IMMEDIATE RELEASE:

CONTACT:

Diane Miller
FL SBDC at UWF
9999 University Parkway
850-474-2528
850-474-2577 (fax)
sbdc@uwf.edu (e-mail)
www.sbdc.uwf.edu

FSBDC at UWF Presents “*International Trade*”

PENSACOLA, FL — June 28, 2016 — The FL SBDC at UWF is presenting “*International Trade*” on Thursday, August 18, from 10:00 a.m. – 12:00 p.m. Thousands of Florida small businesses have expanded into the international marketplace by exporting their goods and services to countries worldwide. Learn about the benefits and basic steps involved in exporting, how to develop an export strategy, and about key resources that can help you along the way to going global! No fee. Pre-registration is strongly recommended. Location: Greater Pensacola Chamber. Call to register: 850-474-2528 or visit our website (www.sbdc.uwf.edu) and click on “training opportunities”.

Presenter: Julia Montgomery, International Trade Specialist, FSBDC at UWF

FSBDC workshops, seminars, and conferences provide practical, up-to-date information on business topics ranging from the basics to more advanced business management skills. Instructors include SBDC Certified Business Analysts, faculty from higher education, government experts, and private-sector professionals.

The Florida Small Business Development Center at the University of West Florida is a partnership program with the U.S. Small Business Administration and is a member of the Florida Small Business Development Center Network, a non-profit network of college and university-based centers. The organization provides high quality management counseling, entrepreneurial training, and information access and transfer to area business people, enabling them to maximize their businesses’ growth, competitiveness, and profitability.

~~~~~

**FSBDC at UWF Government Contracting Services presents “How to do Business with Gulf Power”**

PENSACOLA, FL — June 28, 2016 — The Florida SBDC at UWF Government Contracting Services offers a workshop entitled “How to do Business with Gulf Power” on Wednesday, August 16<sup>th</sup>, from 9:00 a.m. – Noon. Find out how to do business with Gulf Power. Location: Florida Institute for Human and Machine Cognition, 40 S. Alcaniz Street, Pensacola. There is no cost for this workshop, however, pre-registration is recommended. To register, call 850-474-2528. Visit the FSBDC website at [www.sbdc.uwf.edu](http://www.sbdc.uwf.edu) “training opportunities” for more information.

*Offered by: Laura Subel, Government Contracting Specialist*

*Presenter: Dan Bates, Contract Agent, Supply Chain Mgt/Purchasing, Gulf Power*

**FSBDC at UWF Government Contracting Services presents “New Revisions to Small Business Administration (SBA) Regulations for Small Business”**

PENSACOLA, FL — June 28, 2016 — The Florida SBDC at UWF Government Contracting Services offers a workshop entitled “New Revisions to Small Business Administration (SBA) Regulations for Small Business” on Wednesday, August 24<sup>th</sup>, from 9:00 a.m. – Noon. Workshop will discuss three recent revisions to SBA Regulations for small business. Revisions are: Limitations on Subcontracting by Small Business Concerns; Rebuttable Presumption of Affiliation; and Recertification Following a Merger or Acquisition. Location: 9999 University Pkwy. There is no cost for this workshop, however, pre-registration is recommended. To register, call 850-474-2528. Visit the FSBDC website at [www.sbdc.uwf.edu](http://www.sbdc.uwf.edu) “training opportunities” for more information.

*Offered by: Laura Subel, Government Contracting Specialist*

*Presenter: Tom Rogers, SBA, PCR, Area III*

The FSBDC at UWF Government Contracting Services is funded through federal and state agencies to provide counseling and technical assistance to Florida firms interested in the local, state and federal markets.

###



**Diane Miller**  
Office Assistant  
**FSBDC at the University of West Florida**  
**College of Business**  
9999 University Parkway  
Pensacola Fl. 32514-5750  
P 850.474.2528  
F 850.474.2577  
[dmiller2@uwf.edu](mailto:dmiller2@uwf.edu)  
[www.sbdc.uwf.edu](http://www.sbdc.uwf.edu)

**Join in the Celebration**  **[FloridaSBDC.org/40th](http://FloridaSBDC.org/40th)**

If you would prefer not to receive notices such as these, please reply with “unsubscribe” in the subject field.

*“You can close more business in two months by becoming interested in other people than you can in two years by trying to get people interested in you.” Dale Carnegie*